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September 25, 2015

To Whom It May Concern,

Nelson Education is Canada's leading educational publisher providing innovative products and solutions for learners of all ages. We value and respect the lifelong learning continuum and dedicate our business efforts to the diverse learning needs of students.

We had PL Consulting Corp. audit, verify, and secure a rebate for a lighting retrofit project with us through 2014. In the end they assisted us in achieving the rebates we had anticipated. Our ROI on this project was under 3 years, by reducing our electrical energy consumption by 18%, and we are continuing to enjoy the benefit of that effort every month now.

Additionally, we had PL Consulting Corp. perform a Commercial Energy Audit in July 2015. The audit total was \$8,775.00, in which PL Consulting secured a rebate of 50% of the audit cost on our behalf, resulting in a rebate incentive of \$4,387.50. The findings from the energy audit have uncovered a potential annual electrical savings of over \$72,000, through energy conservation measures. Utilizing their findings, we plan to move forward with energy savings projects to reduce our overall consumption, and increase comfort levels at our facility. We are more than satisfied with the services PL has provided to us, in a timely and pleasant manner. Adam, Konrad, Jayden and the supporting staff were always available to answer any inquiries and kept us informed of the progress of each project. We would definitely use their services in the future, and highly recommend them.

Sincerel

Stephen Stutz, FMATM

Facilities Manager, H&S Coordinator

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